

How labour-intensive is the circular economy? A policy-oriented structural analysis of the repair, reuse and recycling activities in the European Union ¹

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Abstract

The socio-economic structural conditions for the transition towards a circular economy (CE) are currently little explored, as most of the research on the subject is concerned with its technical and organizational aspects. In the European Union, the few studies addressing the matter focus mainly on the estimation of GDP growth and job creation potentially resulting from an increase in the share of certain "circular activities" (CA). The basic assumption is that these CA are labour-intensive, and thus the expected job losses resulting from the paradigm shift would be offset by the overall gains. However, significant structural differences in the economic characteristics of the sectors concerned suggest that their development may have dissimilar socio-economic implications, while their promotion would not necessarily require the same kind of policy instruments. This paper aims to address these issues by analysing the current sectoral structure, main economic features and recent evolution of the CA in the European Union. The focus is on repair, reuse and recycling sectors, as a limited yet representative subset of all the CA which are currently bound and constrained within the predominant linear economy. We make use of economic data from the 24 productive branches that make up these sectors according to Eurostat. Results show that, although the studied CA are on the whole more labour-intensive than the average, there are significant differences between repair and reuse, on the one hand, and recycling, on the other. Besides, employment concentrates in low-wage labour-intensive CA, suggesting that more attention should be paid to improving competitiveness and working conditions in activities such as repair and reuse which, given their higher labour intensity and lower demand for natural resources, are by definition both ecological and inclusive. Also, significant differences in the structural characteristics of the activities under analysis imply the need for targeted policy instruments tailored to the specificities of each of the various CE sub-sectors. **Key words**

Circular economy / circular activities / sectoral structure / capital intensity / labour productivity / labour intensity.

1. Introduction

As a relatively novel conceptualization for a new productive paradigm, circular economy (CE) is still subject to quite different delimitations depending on each author and/or institution. It could be defined, in a rather eclectic way, as an alternative to the current linear economic model based on extraction-production-use-disposal, consisting of a transition towards a regenerative system of production and consumption designed to preserve the value of products, components, materials and energy for as long as possible, in order to minimize the ecological impact of human

¹ This study was mostly conducted before 31 January 2020, and thus applies to the EU-28, i.e. European Union including the United Kingdom.

41 economic activity (Ellen MacArthur Foundation, 2015; Hobson, 2016; Kirchherr et al., 2017;
42 Korhonen et al., 2018a; Stahel, 2006). The prominence achieved by the concept and the efforts to
43 disseminate its practices at present are a response to the alarming environmental situation
44 resulting from two centuries of economic growth based on unrestricted resource extraction and
45 production of waste and emissions, without taking into consideration the natural regeneration
46 capacity of the biosphere. Evidence indicates that, if current levels of resource consumption are
47 maintained, the equivalent of three planets Earth will be necessary by 2050 to meet the material
48 needs of a world population of over 9 billion people (United Nations, 2017). Moreover, the
49 average global temperature is projected to increase by at least 1.5°C, if by 2050 greenhouse gas
50 emissions are not reduced between a 65% and 90% with respect to those of 2010, resulting in
51 severe climate effects and irreversible ecological damage (IPCC, 2018). This critical situation at
52 the environmental level is also framed in a conflicting socio-economic context, in which the
53 effects of the 2008 international financial crisis still prevail and the strong inequalities among
54 territories continue to deepen (Stiglitz, 2019; Tooze, 2019; Vence, 2013). Within the European
55 Union, the gap between the countries of the North and the South remains wide, as reflected in the
56 higher levels of unemployment and income inequality in the latter.

57 A number of reports and studies point to the CE as a potential source of sustainable job creation,
58 thus positing it as an innovative and inclusive solution to the European Union's most pressing
59 environmental and social issues (Cambridge Econometrics et al., 2018; Friends of the Earth,
60 2010; Morgan and Mitchell, 2015; Wijkman and Skanberg, 2015). In particular, job creation is
61 often presented as a positive externality of a transition to the CE which is focused primarily on
62 resource efficiency and recycling and, to a minor extent, on waste reduction. Less attention is
63 paid, however, to the fact that a number of activities which are also considered to be intrinsically
64 circular due to their direct involvement on value preservation and life extension of goods (e.g.
65 reuse, repair, remanufacturing, etc) actually make a twofold contribution to CE precisely *because*
66 they are labour-intensive rather than based on resource extraction or new capital goods
67 production (Deloitte, 2016; Llorente-González and Vence, 2019; Stahel, 2019, 2006).

68 Among the economic activities that are mainly devoted to the preservation of the value of goods
69 and materials, and thus generally regarded as key in the transition towards a CE, the European
70 Commission has categorized the repair, reuse and recycling sectors as "circular" activities in the

71 first CE Action Plan and in the Monitoring Framework for CE (European Commission, 2018a,
72 2015). The contribution of CE to social welfare in the EU is therefore estimated on the basis of
73 the potential for job creation of a rather heterogeneous set of activities, which ranges from waste
74 collection, materials recovery and recycling, to repair of all kinds of goods - from airplanes and
75 precision equipment to clothing and footwear - and retailing of second-hand items. In this sense,
76 the degree and type of the “circular” character of these activities is far from homogeneous. Some
77 authors have pointed out the existence of fundamental and hierarchical differences between the
78 various circular models or activities, as is the case of the distinction between the R's (reuse,
79 repair, remanufacturing, etc), activities that preserve the value of the integrity of manufactured
80 objects and their parts, as opposed to the D's (de-polymerise, de-alloy, de-vulcanise, etc) which
81 focus only on their stocks of atoms and molecules (Stahel, 2019); the hierarchy of value retention
82 options (ROs), from those that keep goods and components in short cycles closer to the users and
83 to their original functionality (refuse, reuse, repair), to those less desirable linked to the longest
84 loops, in which the original function of the products is completely lost (recycling, recovery, re-
85 mine)(Reike et al., 2018); and the classification of circular strategies according to the level of
86 entropy of the materials involved, distinguishing between those linked to the states of higher
87 order (products – reuse), medium order (parts – repair, refurbishment, remanufacture) and to the
88 most dispersed ones (particles – recycling, remining) (Blomsma and Tennant, 2020). Such kind
89 of categorizations is of great relevance to public policy development for the promotion of CE, as
90 they allow priorities to be established and support the decision-making process. However, there
91 is still a lack of attention to the economic structural heterogeneities that exist between the
92 different CA which, on the one hand, lead to different socio-economic impacts, and on the other
93 hand condition the specific type of public policies that are more appropriate to promote each of
94 them.

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96 Consequently, the present study aims to validate the hypothesis regarding the relatively higher
97 labour intensity of the set of activities identified as “circular” or “CE related” by the European
98 Commission, and to explore the specific economic structural characteristics of the different sub-
99 groups of activities that it comprises. . To do so, we analyze the relative share, evolution and
100 main economic features of the 24 productive activities that, according to Eurostat, make up the

101 repair, reuse and recycling sectors in the European Union, clustered according to two relevant
102 structural dimensions, labour intensity and average labour productivity.

103 We are aware that taking the share of repair, reuse and recycling activities as a proxy to the
104 general levels of "circularity" of an economy, as the European Commission suggests (European
105 Commission, 2018b), can be a problematic assumption, as it fails to account for the degree of
106 propagation of a variety of circular economy business models (CEBMs) and practices that are
107 cross-cutting to all economic sectors (Horbach et al., 2015; Planing, 2015; Urbinati et al., 2017;
108 Weetman, 2016). But, unfortunately, for the time being there is no statistical information on the
109 real diffusion of CEBMs across the EU countries that allows for an approach to measure
110 "circular" employment other than sector-based. This is mainly due to the many practical
111 limitations that currently exist to consistently discern the impact of CE-related initiatives on the
112 productive activities in which value preservation is not the ultimate goal, but an alternative
113 means to "capture value", such as cost/risk reduction, compliance with environmental
114 regulations, enhanced customer loyalty, etc (Bocken et al., 2016; Govindan and Hasanagic,
115 2018). In particular, the vast majority of the available data sources and indicators, as well as the
116 most widely used classifications of economic activities, are based on the logic of value creation
117 rather than on the preservation of physical stocks of resources (Franklin-Johnson et al., 2016;
118 Llorente-González and Vence, 2019; Parchomenko et al., 2019). Thus, we acknowledge that this
119 scarcity of relevant data reveals the need to further complement the analysis by taking into
120 account the various circular initiatives that can be applied in virtually all economic activities,
121 such as eco-design, eco-innovation, industrial symbiosis, product-service-systems and so on
122 (Llorente-González and Vence, 2019; Vence and Pereira, 2019).

123 The next section will provide a brief review of the existing literature addressing the socio-
124 economic and labour dimensions of CE, with particular emphasis on EU-focused studies. The
125 third section will be devoted to the presentation of the data source and methodology. The fourth
126 and fifth sections present the results and outline the main findings of this study, deriving public
127 policy recommendations and relevant issues for future research and discussion.

128

129 **2. Current approaches to the structural, socio-economic and labour dimensions of the** 130 **circular economy**

131

132 Even though the concept of CE emerged originally out of concern for the ecological limits of
133 human economic activity, thus involving the interaction between the economic, social and
134 natural spheres of human existence, most of the CE-related literature focus nowadays on its most
135 technical aspects, neglecting its multiple and complex socio-economic conditions and
136 implications (Gregson et al., 2015; Hobson, 2016; Hobson and Lynch, 2016; Kirchherr et al.,
137 2017; Korhonen et al., 2018a, 2018b; Murray et al., 2017; Reike et al., 2018). A basic
138 bibliometric exercise is enough to notice the contrast between the abundance of research on the
139 subject related to engineering, industrial organization or supply chain management, and the
140 relatively small amount of scientific studies from the social sciences. Particularly paradoxical is
141 the scant attention given to CE from the field of economic analysis, with few exceptions such as
142 the introduction of the concept of CE rebound (Zink and Geyer, 2017). This research gap is
143 further accentuated when considering relevant macroeconomic dimensions, such as the economic
144 structure of the diverse CE-related activities and their socio-economic implications.

145 CE is presented in mainstream literature as the result of a significant but non-problematic change
146 in production and consumption practices towards greater relative efficiency in the use of
147 resources and exploitation of waste, led by environmentally aware entrepreneurs and consumers,
148 and encouraged mainly by market-oriented policies (Ellen MacArthur Foundation, 2015; Ellen
149 MacArthur Foundation et al., 2015; World Economic Forum et al., 2014). The socio-economic
150 dimension of the resulting productive transformation is rarely addressed (Gregson et al., 2015;
151 Hobson and Lynch, 2016; Lazarevic and Valve, 2017; Nogueira López, 2019), while little
152 attention is paid to the limitations and constraints imposed by the current economic structure,
153 despite it being the result of two centuries of development driven by continuous accumulation
154 sustained on a linear logic. According to Machlup (1991, p.76) the economic structure generally
155 refers to the “different arrangements of productive activity in the economy, especially to
156 different distributions of productive factors among various sectors of the economy”(Machlup,
157 1991), which are reflected in the relative weight that each sector have in terms of the basic
158 macro-economic aggregates, such as output, value added, investment, employment, etc (Silva
159 and Teixeira, 2008). The differences in technology, productivity, capital and labour intensity
160 between the various sectors that compose the economic structure determine their specific and
161 diverse dynamics, leading to the process of structural change (Cimoli et al., 2005). This process,
162 inevitable in a globalized world economy and a prerequisite for economic development, is not

163 necessarily virtuous (ECLAC, 2014). When the evolution of the different sectors is
164 uncoordinated, unbalanced, biased or disconnected from global technological paradigm shifts, it
165 can lead to the perpetuation of difficulties in the generation of technical progress and skilled and
166 formal employment, with negative effects on welfare and income distribution (Coatz et al., 2010;
167 ECLAC, 2014). Preventing this from happening is one of the main objectives of targeted sectoral
168 stimulus policies which need to be based on structural economic analysis in order to account for
169 the specific conditions and needs of each sector (Cimoli et al., 2017; Pianta, 2017).

170 The scarce literature that deals in some way with the structural and socio-economic implications
171 of the transition to CE focuses on the potential gains from CE in terms of GDP and employment,
172 and consist mostly of reports from public institutions and non-governmental bodies devoted to
173 the promotion of the concept (Circle Economy and EHORE, 2017; Ellen MacArthur Foundation
174 et al., 2015; European Commission, 2018c; European Environmental Agency, 2016; Morgan and
175 Mitchell, 2015). They usually rely on the basic assumption that the CE sectors or activities,
176 whatever they may be, tend to be in general more labour-intensive, so even if the paradigm shift
177 implies job losses in some areas, these would naturally be offset by the overall gains. The
178 selection of “CE-related” sectors varies considerably amongst the different studies, which is not
179 surprising given the current lack of a consensus regarding the conceptual definition of CE
180 (Kirchherr et al., 2017; Korhonen et al., 2018b; Murray et al., 2017; Reike et al., 2018). Some of
181 them focus on certain economic activities, such as second-hand retail, waste management,
182 recycling, repair and renting (Deloitte, 2016; European Commission, 2018c; Mitchell, 2015;
183 Morgan and Mitchell, 2015). Others consider certain jobs as circular (such as solar panel
184 installers, recycling operators, leasing managers, etc.), so the selection of sectors is made on the
185 basis of the presence of these kind of tasks (Circle Economy and EHORE, 2017). Finally, a few
186 studies do not focus on certain “circular sectors” but attempt to estimate, by means of macro-
187 econometric and input-output simulation exercises, the aggregate effects of concrete scenarios of
188 transition towards a CE (Cambridge Econometrics et al., 2018; ILO, 2018; Wijkman and
189 Skanberg, 2015). The results depend to a great extent on the *ad-hoc* choice of policy assumptions
190 and change scenarios (e.g. increasing recycling rates, growth in the repair, reuse and sharing
191 activities, increasing materials and energy efficiency, etc) (Horbach et al., 2015). In this context,
192 the European Commission defined a set of metrics to monitor the degree of progress in the EU
193 strategy of transition towards a CE (European Commission, 2018a). With a focus on increasing

194 recycling rates and promoting secondary raw material markets, the analysis of the socio-
195 economic dimension of the transition is limited to measuring the share in the European
196 economies of a group of sectors which are considered to be “closely related” to CE, i.e. repair,
197 reuse and recycling activities. These activities are also regarded as “good proxies for the
198 mainstreaming of the circular economy in other sectors” and “particularly job intensive”
199 (European Commission, 2018b). The employment generated by these activities is thus presented
200 as a measure of the positive social outcome of CE, even though the available data show that, at
201 present, the participation of these sectors is higher in the countries with lower levels of economic
202 development, as evidenced by the negative correlation between per capita GDP and the share of
203 these activities in total employment across the EU Member States (Llorente-González and
204 Vence, 2019).

205 Despite being grouped together as activities closely related to CE, or circular activities (CA),
206 many relevant qualitative differences between the repair, reuse and recycling sectors have been
207 outlined in the CE literature.. From a value preservation perspective, reuse and repair are
208 generally regarded to keep products and materials for a longer time in the most “inner”, “shorter”
209 or “tighter” loops or cycles, this is, remaining closer to the users and to their original
210 functionality, and thus becoming more desirable options than recycling in the hierarchy of value
211 retention options (usually referred to as ‘Rs’) (Ellen MacArthur Foundation, 2015; Reike et al.,
212 2018; Santamaría Arinas, 2019; Stahel, 2019, 2013). This is largely due to the fact that strategies
213 such as reuse and repair aim to preserve resources in their lowest entropy state, i.e. the highest
214 level of order (finished products), while recycling and recovery involve higher energy inputs by
215 dealing with the most disperse and diffuse of the materials forms (particles and molecules)
216 (Blomsma and Tennant, 2020).

217 Beyond these technical and “circularity” differences, the economic structural variety should also
218 be considered as a relevant dimension for the set-up of circular strategies. The economic
219 structure refers to the composition of certain basic macro-economic aggregates or magnitudes
220 (such as output, employment, investment, etc), whose composition is assumed to vary little over
221 time. Besides, each activity involves diverse technical and organisational capacities, requires
222 different labour shares and skills and offers disparate working conditions, especially as they are
223 embedded in a productive paradigm whose logic is mainly linear, profit-driven and growth-

224 oriented. As a result, recycling and waste separation activities are still associated in many regions
225 with alternative survival strategies in the face of increasing inequality, unemployment and
226 poverty (Sassen, 2010), resulting in vulnerable employment with high rates of informality, low
227 wages and hazardous and unhealthy working conditions (Cointreau, 2006; Dauvergne and
228 LeBaron, 2013; ILO, 2004). On the other hand, the various repair activities (e.g., repair of
229 vehicles, household appliances or footwear) do not operate in the same way either, nor do they
230 offer the same working conditions (ADEME et al., 2018a). Consequently, it is to be expected
231 that both the impact on welfare, labour and income distribution, and the most appropriate policy
232 strategies to support their development, should differ between repair, reuse and recycling sectors,
233 due to the diverse and specific characteristics of the various recovery and preservation activities
234 that they comprise.

235 **3. Data source and methodology**

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238 In order to contribute to a better understanding of the socio-economic and labour implications of
239 CE, we carried out a characterisation of the economic structure of the activities considered to be
240 closely related to CE within the European Union. To this end, we resorted to the databases that
241 constitute the Structural Business Statistics (SBS) compiled by Eurostat². This source provides
242 information on the main economic indicators of the European firms that comprise the so-called
243 "business economy" sectors, i.e. those included in sections B to N plus division 95 of section S
244 of the second revision of the statistical classification of economic activities in the European
245 Union (NACE Rev. 2).

246 In particular, we studied the 24 productive activities considered in Eurostat's methodology as
247 being related to the CE (Eurostat, 2019a), this is the branches that make up the sectors of reuse,
248 repair and recycling. It is acknowledged that a comprehensive analysis would also require the
249 inclusion of productive units in other economic sectors that also carry out actions related to the
250 CE. However, due to the impediment of making an adequate identification of those productive
251 units on the basis of the available information, we will assume, in the same line as the European
252 Commission, that the 24 selected activities are fairly representative and allow a first

² Available at <https://ec.europa.eu/eurostat/data/database>.

253 approximation to the study of the socio-economic implications of the CE as a whole (European
254 Commission, 2018b).

255 Data was collected for the 24 branches on the number of firms, total production value (PV),
256 value added (VA), gross operating surplus (GOS), turnover (T), wages (W), gross investment in
257 tangible goods (GI_{tg}) and persons employed (L) with and without remuneration (L_w and L_{nw})
258 for 2011 and 2016, as this is the longest and most recent period for which complete information
259 is available for the majority of activities. The structural analysis focus on the year 2016, and only
260 the variation between the initial and final years of the period was studied, due to the presence of
261 information gaps for some sectors in the intermediate years. In the case of retail sale of second-
262 hand goods in stores (branch G4779), data for PV, VA, W and L correspond to the year 2015, as
263 well as L_w and L_{nw} data for the sale, maintenance and repair of motorcycles and related parts
264 and accessories activity (G454). Data on PV, VA, GOS, T, GI_{tg} and total paid W are available in
265 million euros for each branch of activity.

266 The SBS database considers as “persons employed with remuneration” all those who receive
267 some kind of monetary or in-kind compensation for their work, whether they are hired
268 employees, self-employed workers, students on internships, domestic workers, part-time or
269 seasonal workers, and on strike and/or on short-term leave workers, and excludes workers on
270 long-term leave, volunteers and unpaid family workers. Temporary agency workers are counted
271 as employees of the agency and not of the production unit to which they are assigned (Eurostat,
272 2019b). As mentioned previously, a distinction will be made in this study between employed
273 persons in total (L), and paid (L_w) and unpaid (L_{nw}) workers.

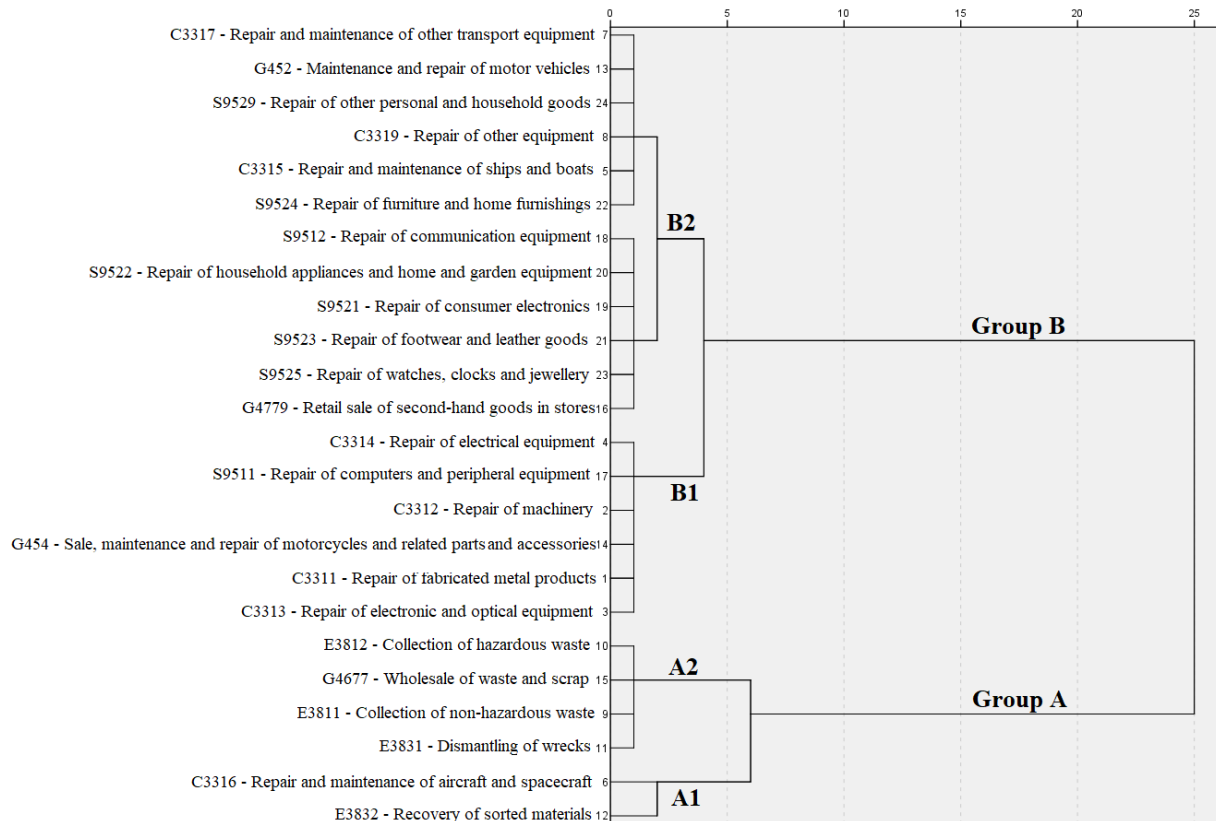
274 Indicators were then calculated on average firm size in terms of employment (L/firms) and
275 turnover (T/firms), labour productivity (VA/L_w), average remuneration (W/L_w), gross
276 investment in tangible goods per worker (GI_{tg}/L_w), share of unpaid labour in total employment
277 (L_{nw}/L) and gross operating surplus rate (GOS/T). The lack of information for the total of the
278 sectors prevented the composition of other relevant additional metrics, such as productivity per
279 hour worked. In consequence, per worker indicators should be taken with caution, as the average
280 length of the working day is unknown. Labour productivity and gross investment per worker
281 were calculated with respect to the number of paid workers (referred to as “employees” in the
282 SBS) and not to the total amount of persons employed (including unpaid labour). This decision

283 was motivated by the limitations of the data source, which lacks of information regarding the
284 total amount of hours devoted to production by unpaid workers, the type of work journey or any
285 other relevant indicator that could allow for a general estimation of their contribution to final
286 output in the different “circular” activities. It should be noted, though, that the main findings of
287 the study would not vary if these indicators were calculated in relation to all the persons
288 employed (see Annex, Table 3). On the contrary, the unusually low levels of productivity and
289 investment per worker obtained in some of the “circular” activities when unpaid employment is
290 considered would actually reinforce the results. Gross investment in tangible goods per paid
291 worker (GI_{tg}/L_w) was considered a proxy of capital intensity (and the opposite, of labour
292 intensity). The values for VA/L_w, W/L_w and GI_{tg}/L_w of the CA are presented and analysed in
293 relation to the average of all the economic activities (total average = 100).

294 The second step was to classify the 24 activities into homogeneous groups according to two
295 economic proxy variables, reflecting labour productivity (VA/L_w) and capital/labour intensity
296 (GI_{tg}/L_w), by means of an agglomerative hierarchical cluster analysis. This method was
297 considered the most appropriate given the relatively small sample size, and allowed for the ex-
298 post selection of the number of groups, depending on the level of agglomeration with a higher
299 economic significance. Labour productivity and capital/labour intensity were standardized based
300 on the average of all economic sectors for both variables. The relatively high value of GI_{tg}/L_w in
301 the sector of recovery of sorted materials (E3832) motivated the use of the average-linkage
302 between groups and Ward’s methods, both of which are less susceptible to the presence of
303 potential outliers. Thus, a total of four groups were obtained, subdivided into two main sets or
304 ramifications (A and B) (Figure 1).

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306 Figure 1: Dendrogram of the 24 branches related to CE, grouped according to labour productivity and capital/labour intensity.
307 Re-scaled distance cluster combination. Ward’s method.



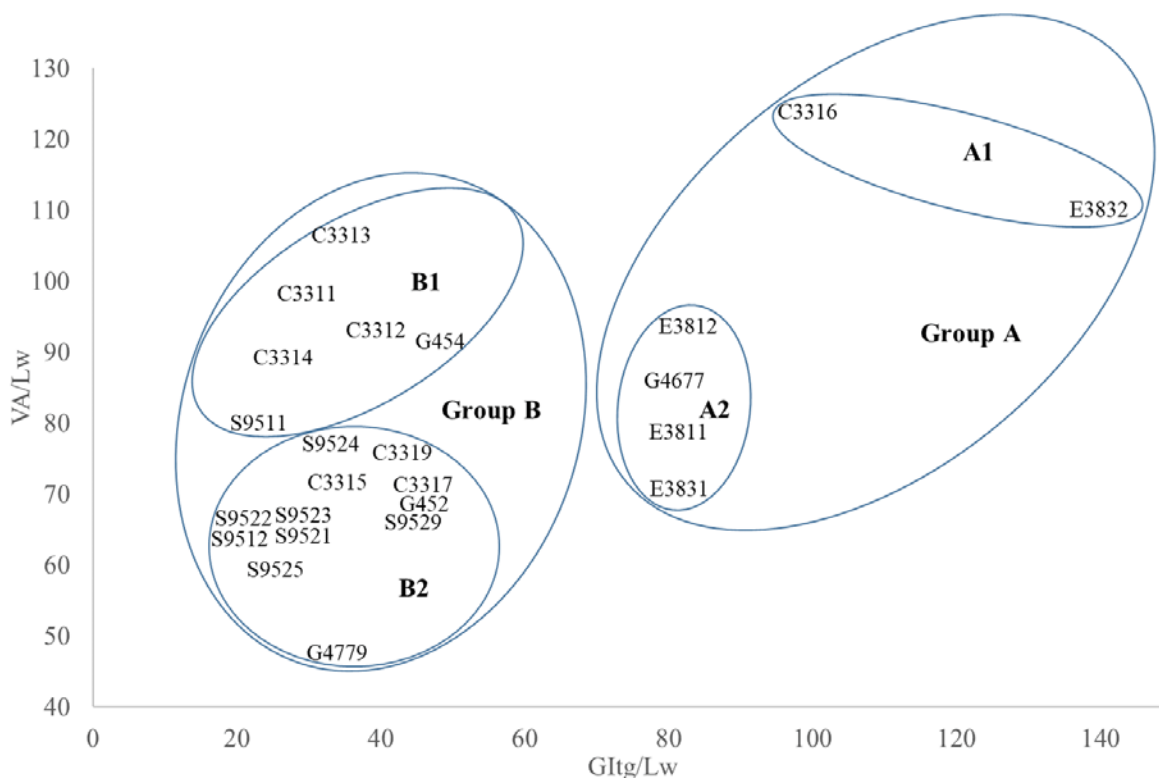
SOURCE: Own elaboration on the basis of Eurostat.

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311 Finally, the economic interpretation of the resulting classification was assessed. In the first place,
312 it was observed that the division between groups A and B was based mainly on differences in
313 capital/labour intensity (higher in A, lower in B), while at least two sub-groups could be
314 identified within each one of them, depending on labour productivity. As a result, the 24
315 activities were finally classified into four groups: capital intensive with high labour productivity
316 (A1); capital intensive with medium labour productivity (A2); labour-intensive with medium-
317 high labour productivity (B1); and labour intensive with medium-low labour productivity (B2).
318 The graphic representation of the classification is shown in Figure 2.

319

320 Figure 2: Graphic representation of the classification of the 24 activities related to CE according to labour productivity (VA/Lw)
321 and capital intensity (GIg/Lw). Total Economy* = 100.



* Sectors included in Sections B to N plus Division 95 of Section S, NACE Rev. 2
 SOURCE: Own elaboration on the basis of Eurostat.

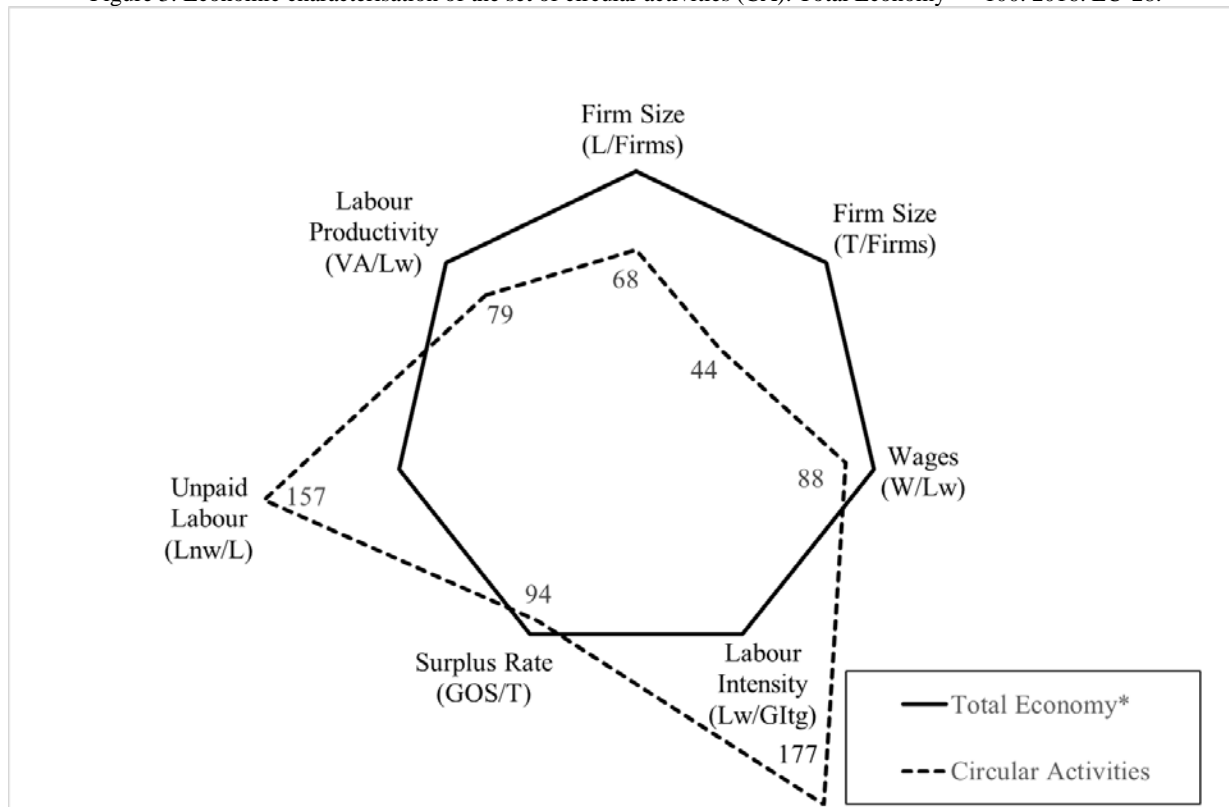
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4. Results

328 The available data for the year 2016 indicate that more than 1 million firms operate in CE-related
 329 activities (reuse, repair and recycling) in the EU, comprising approximately 4% of the total
 330 amount of companies surveyed by Eurostat's business structure statistics. The CE sectors
 331 generated in that year more than €350 billion in production value (1.9% of the total), nearly €
 332 150 billion in VA (2%) and €500 billion turnover (2.2%), of which they obtained €51.5 billion
 333 in gross operating surplus (1.7%). They also employed over 4 million workers (2.8%), 79% of
 334 whom were remunerated whereas the remaining 21% received no payment for their work (4.4%
 335 of the total number of unpaid workers). On the other hand, the gross investment in tangible
 336 goods in these sectors only reached € 17.5 billion (1.5% of the total). Firms in CE-related
 337 activities are on average smaller, both in terms of number of persons employed and turnover per
 338 firm. Their labour productivity and their wage level are also lower than the average. In addition,
 339 labour intensity and the share of unpaid labour in total employment are more than 50% higher
 340 than those of the rest of the economic sectors (Figure 3).

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Figure 3: Economic characterisation of the set of circular activities (CA). Total Economy* = 100. 2016. EU-28.



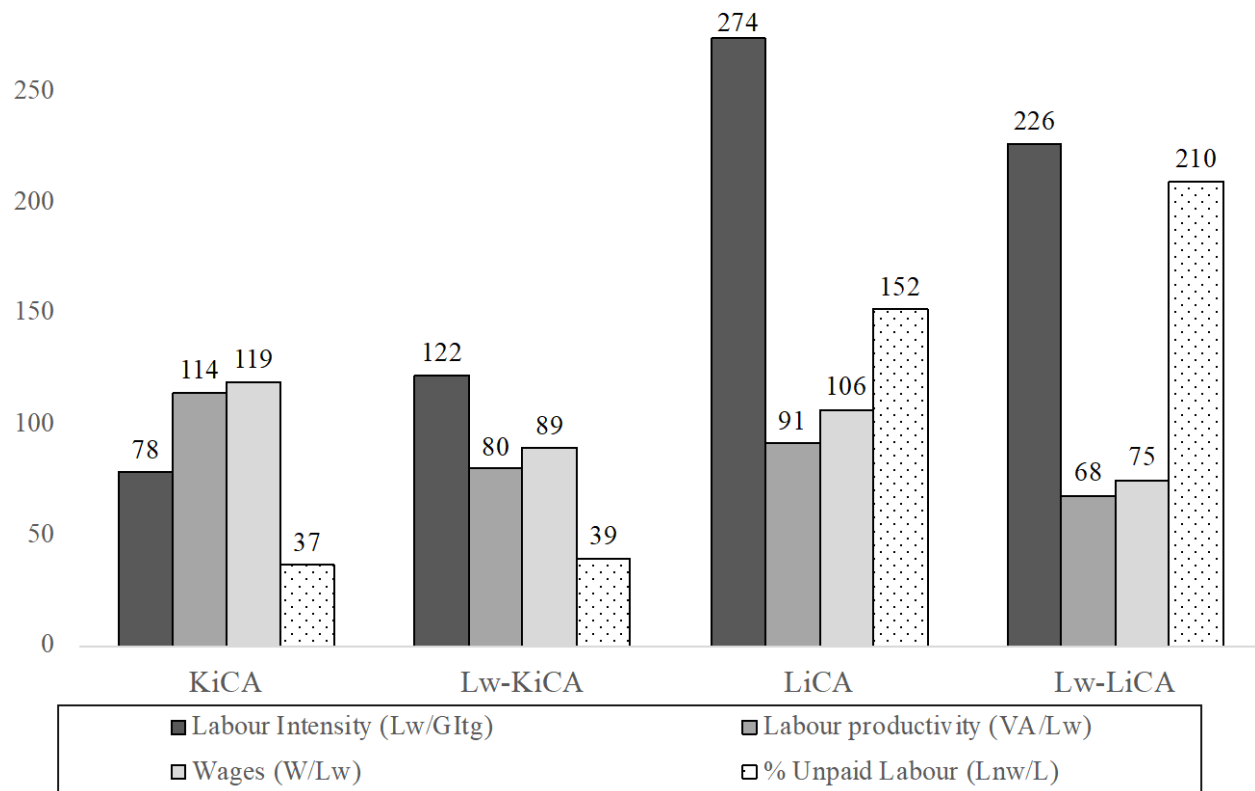
* Sectors included in Sections B to N plus Division 95 of Section S, NACE Rev. 2
 SOURCE: Own elaboration on the basis of Eurostat.

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346 Beyond the general features of the set of CA, there are significant differences between the
 347 clusters that were derived from the analysis described in the previous section. As expected,
 348 Group A1 is well below the average of the CA (and of the total economy) in labour intensity, but
 349 presents higher labour productivity. This group also shows the highest wage levels, together with
 350 a relatively low proportion of unpaid work (Figure 4). It mainly consists of the activities of
 351 recovery of sorted materials, that is, the industrial phase of recycling, and, to a lesser extent, of
 352 the repairing and maintenance of aircraft and spacecraft sector. On account of its more salient
 353 characteristics, this group will hereafter be referred to as capital-intensive circular activities
 354 (KiCA).

355

356 Figure 4: Characterisation of circular activities (CA). By groups of activities according to capital/labour intensity and average
 357 labour productivity. Total Economy* = 100. 2016. EU-28.



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* Sectors included in Sections B to N plus Division 95 of Section S, NACE Rev. 2
SOURCE: Own elaboration on the basis of Eurostat.

362 Group A2 comprises the non-industrial stages of the recycling sector, related to collection,
363 separation and sale of waste and scrap. Labour intensity is higher than in KiCA, though still far
364 below the rest of the CA, and in a similar level to the average of the economy. This group
365 presents the largest average size firms in terms of number of employees, though displaying lower
366 labour productivity and average remuneration than those of the KiCA. Therefore, it has been
367 designated as low-wage capital-intensive circular activities (Lw-KiCA).

368 Group B1 includes repair activities of medium-high technological level products, such as the
369 metal mechanic and electronic sectors and the repair of computers. The firms in these sectors are
370 significantly smaller and have the highest levels of labour intensity, while unpaid employment
371 has a relatively high share. Both wages and productivity are around the average of the economy
372 and higher than in Lw-KiCA. This set of activities will be referred to as labour-intensive circular
373 activities (LiCA).

374 Finally, group B2 is made up of retail sale of used goods and medium and low productivity
375 repair sectors, among which the repair and maintenance of motor vehicles stands out for its high

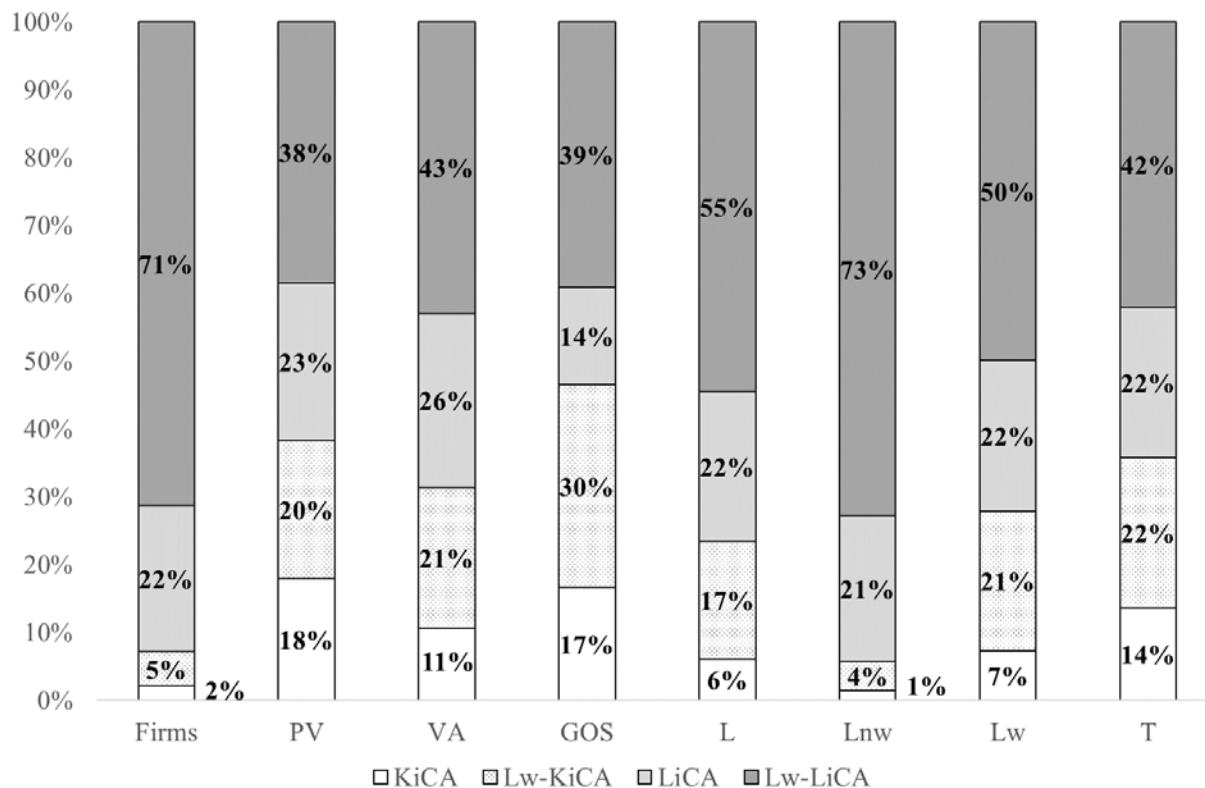
376 share in employment, production, VA and turnover. These activities combine, on average,
 377 similar labour intensity levels than those observed in the LiCA, though with wages 25% below
 378 the economy's average and a share of unpaid employment that reaches almost 30%. Therefore,
 379 this group will be labelled as low-wage labour-intensive circular activities (Lw-LiCA).

380 Data show that half of the people employed and almost 3 out of 4 firms and unpaid workers in
 381 circular activities belong to Lw-LiCA. This is due to a high extent to the sector of maintenance
 382 and repair of motor vehicles, which itself accounts for the 37% of remunerated workers, 47% of
 383 the firms and 48% of non-paid workers in all the CA.

384 Lw-LiCA account for about 38% of the total value of production and 43% of VA in the
 385 "circular" sectors. The second group in relevance is LiCA, which includes more than a fifth of
 386 the firms and paid workers and a quarter of the total value added. The share of Lw-KiCA is
 387 similar, although the proportion of firms is significantly lower in this group. Finally, KiCA have
 388 a relatively high share in total output (18%) considering that they involve only 2% of the firms
 389 and 7% of the paid workers (Figure 5).

390

391 Figure 5: Share of each group of circular activities (CA) according to average labour productivity and capital/labour intensity.
 392 Main economic indicators*. 2016. EU-28.



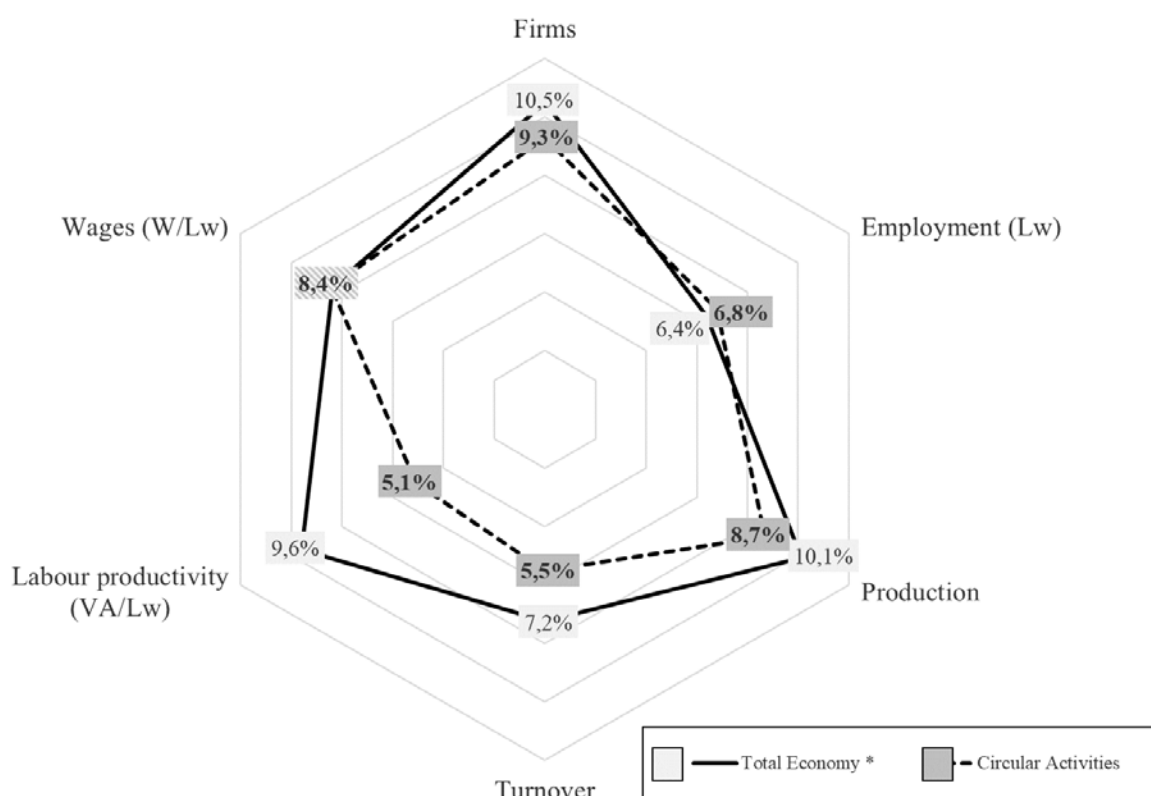
393

394 * Firms, production (PV), value added (VA), gross operating surplus (GOS), employment (total, unpaid and paid - L, Lnw, Lw)
 395 and turnover (T)

396 SOURCE: Own elaboration on the basis of Eurostat.

397
 398 As for the recent evolution of all the CA, between 2011 and 2016 the number of firms and paid
 399 employees, together with the average remuneration, grew in line with those on rest of the
 400 economy. During the same period, both production and turnover increased slightly less, while
 401 labour productivity only rose by half compared to the rest of the economic sectors (Figure 6).

402
 403 Figure 6: Recent evolution of the circular activities (CA). Main economic indicators. 2011-2016. EU-28.
 404



405 * Sectors included in Sections B to N plus Division 95 of Section S, NACE Rev. 2

406 SOURCE: Own elaboration on the basis of Eurostat.

407
 408
 409 Increases in production and labour productivity concentrated mainly on LiCA and Lw-LiCA,
 410 whereas KiCA showed a decrease in both variables during the period (Table 1). Remunerated
 411 employment was more dynamic in Lw-KiCA and labour intensity increased remarkably in these
 412 sectors. Unpaid labour showed a significant expansion in LiCA (Table 2).

413

414 Table 1: Share of each group of circular activities (CA) according to labour intensity and average labour productivity. 2011-2016.
 415 EU-28.

CA Group	Firms		Employment		Production		Turnover	
	2011	2016	2011	2016	2011	2016	2011	2016
KiCA	1.9%	2.1%	7.9%	7.3%	20.7%	17.9%	15.6%	13.6%
Lw-KiCA	5.1%	5.0%	19.9%	20.6%	21.8%	20.4%	27.5%	22.1%
LiCA	16.8%	17.8%	20.0%	20.1%	19.6%	21.2%	15.6%	17.2%
Lw-LiCA	76.1%	75.1%	52.3%	52.0%	37.9%	40.5%	41.3%	47.1%

416 SOURCE: Own elaboration on the basis of Eurostat.

417 Table 2: Recent evolution of each group of circular activities (CA) according to labour intensity and average labour productivity.
 418 Main economic indicators. 2011-2016. EU-28. 2011 = 100.
 419

Group	Labour productivity (VA/Lw)		Wages (W/Lw)		Labour intensity (Lw/Gltg)		Unpaid labour (Lnw)	
	2011	2016	2011	2016	2011	2016	2011	2016
Total Economy *	100	109.6	100	108.4	100	94.4	100	101.7
Circular Activities	100	105.0	100	108.4	100	103.5	100	103.3
KiCA	100	95.0	100	111.2	100	87.1	100	106.8
Lw-KiCA	100	100.3	100	110.2	100	122.4	100	96.8
LiCA	100	109.5	100	105.6	100	98.0	100	115.6
Lw-LiCA	100	106.4	100	108.9	100	99.0	100	101.1

420 * Sectors included in Sections B to N plus Division 95 of Section S, NACE Rev. 2

421 SOURCE: Own elaboration on the basis of Eurostat.

422 5. Conclusions and final remarks

423
 424 The CE is made up of various and diverse activities that involve preserving the value of
 425 resources in cycles that range from the shortest (reduction, reuse, repair, refurbishment and
 426 remanufacturing) to the longest loops (recycling, recovery) (Reike et al., 2018). Each of these
 427 strategies correspond in turn to the different states of resources from the point of view of material
 428 entropy, ranging from the highest levels of order (products) to the lowest (particles), going also
 429 through the intermediate levels of disorder or diffusion (parts) (Blomsma and Tennant, 2020)

430
 431 While a number of these CE-related tasks can be performed by a wide range of economic
 432 activities (e.g. eco-design, waste reuse, emission reduction, increased resource efficiency, etc),
 433 others are more directly identified to certain sectors, such as the case of recycling, repair and
 434 reuse. In a context of promotion of the CE at the European level, it is expected that the
 435 participation of these sectors will increase in the coming years. Whereas it is generally assumed
 436 that the environmental impacts of this change will be positive, less has been said about its socio-
 437 economic conditions and implications. This paper analysed the main economic features and
 438 recent evolution of the sub-sectors that compose the repair, reuse and recycling activities in the
 439 EU, considered together as “related to CE” (European Commission, 2018b) or circular activities
 440 (CA). It aimed to validate the hypothesis regarding their expected positive contribution to
 441 general employment due to their higher labour intensity, and to explore the specific economic
 442

443 structural characteristics of the different sub-groups of activities that it comprises, in order to
444 contribute to the formulation of more targeted and effective promotion policies.. To this end, a
445 clustering of these sub-sectors was applied according to their average labour productivity and
446 capital/labour intensity. The impact of each group on paid and unpaid employment, total firms,
447 value added, turnover and the level of remuneration and gross operating surplus for each group
448 was analysed.

449 The results confirmed that CA are currently relevant within the European economies, yet their
450 weight is still modest considering the critical role they must play in the transition to a CE.
451 Besides, it was possible to identify two major groups according to the level of capital/labour
452 intensity of the sectors that compose them. The first one, characterised by higher levels of gross
453 investment in tangible goods per worker, is formed by capital-intensive CA (KiCA) -mainly
454 recycling (recovery of sorted materials)- and their auxiliary low-wage capital-intensive CA (Lw-
455 KiCA) -waste collection, dismantling and trade-. The second group is comprised of labour-
456 intensive CA (LiCA) -repairing and reuse- with different levels of complexity, productivity and
457 wages.

458 More than half of the employment and firms are concentrated in low-wage labour-intensive CA
459 (Lw-LiCA), with remuneration, productivity and investment levels per worker that are
460 significantly below the European average. These are mostly micro and small establishments with
461 high presence of unpaid work. On the other hand, there is a lower incidence of LiCA with wage
462 levels equal to or higher than the average of the rest of the economic sectors, such as the repair of
463 machinery and metal products. Unpaid employment has experienced a remarkable expansion in
464 these activities in the recent years, while wages increased below the average.

465 Lw-KiCA also resent a relevant share in the total employment of the CA, and have been the most
466 dynamic group in terms of remunerated employment in recent years. Unlike repair activities,
467 these tasks are carried out by larger firms, although remuneration, productivity and investment
468 levels remain below those of the rest of the economy. This is a sector that in essence does not
469 imply a major break with the logic of the linear economy, which would actually depend on the
470 subsequent treatment given to the waste. In contrast, KiCA involve only 7% of the workforce of
471 all CA.

472 Disregarding the main limitation of the analysis, namely that it does not consider the impacts of
473 CE outside the recycling, reuse and repair sectors, the results show the need for active
474 intervention if such value preservation activities are intended to play a socially inclusive role in
475 the transition towards CE. While the studied evidence confirms that CA are in general labour-
476 intensive, there are significant differences between the various sectors involved.

477 On the one hand, reuse and repair activities in the EU were indeed found to be more labour-
478 intensive than the average, whilst waste collection and recycling are comparatively capital-
479 intensive. This raises a first question as to the extent of the impacts in terms of social inclusion of
480 the current European CE strategy, which is mainly based on waste and recycling rather than on
481 reuse and repair. Reuse and repair activities not only imply a stronger commitment to CE, since
482 they directly contribute to the conservation of the value of products and the order of materials at
483 their highest level for as long as possible, minimizing both waste and resource and energy
484 consumption (Blomsma and Tennant, 2020; Reike et al., 2018; Stahel, 2019), but could also be
485 the focus of a more cost-effective public policy strategy, as they could offer a greater job
486 creation potential with less resource consumption due to their lower capital investment
487 requirements. As emphasized by Stahel, waste collection or recycling are embedded in the
488 current linear model to such an extent that, even though being circular activities, they become
489 more important the more an economy develops following the linear paradigm (Stahel, 1997,
490 2019). This is due to the fact that they are an end-of-pipe solution to the still increasing amounts
491 of resource consumption, related to the longest cycles of recovery of atoms and molecules, and
492 usually energy-intensive activities. By contrast, reusing and repairing are more genuinely
493 circular because they represent a closer loop that preserves value by enabling the extension of
494 products life, minimizing both waste and resource and energy consumption. These activities,
495 which are usually considered to be marginal, become key elements within a CE framework
496 focused on the conservation of the value of products and materials at their highest level for as
497 long as possible. In the second place, the results highlight the marginal role reserved in the linear
498 economy for value preservation activities that are key for the transition towards a CE, such as
499 repair and reuse. This can be seen, for example, in the lower salaries and higher rates of unpaid
500 work present among these labour-intensive CA. In this sense, a social revalorization of these
501 activities leading to an improvement in working conditions is a necessary condition for the CE to
502 deliver a genuine improvement from a socio-economic perspective.

503 Addressing this situation would require active intervention based on targeted public policies
504 (Kirchherr et al., 2018; Milios, 2018; Stahel, 2013). Possible options to move in this direction
505 could include promoting investment in infrastructure and installed capacity (Jackson, 2011),
506 Technology innovation, research and development in SMEs, etc (Balke et al., 2017).. It should
507 also be noted that some of the current industrial and fiscal policies may be appropriate for the
508 KiCA sectors (large investments, R&D, public-private partnership, public procurement,
509 regulations and standards, etc)but hardly suitable for most LiCA sectors, considering their
510 particular economic features. Thus, new sectoral policies tailored to the repair and reuse
511 activities should be developed, such as specific fiscal and industrial policy measures to foster
512 networks and make these sectors more competitive and innovative. An example would be the
513 application of tax exemptions or reductions to such labour-intensive activities, so that they can
514 improve their relative costs and their competitiveness vis-à-vis traditional sectors (ADEME et
515 al., 2018a; Stahel, 2013). A similar effect may be achieved by reducing regressive taxes with a
516 high burden on workers, such as value added tax or the lower categories of labour income tax
517 (Groothuis, 2016; Stahel, 2019). This should go hand in hand with the promotion of eco-design,
518 which is essential to ensure that products have a longer life and are more easily repaired
519 (Dalhammar and Milios, 2016; Milios, 2018; Stahel, 2019; Vence and Pereira, 2019). (ADEME
520 et al., 2018a; Stahel, 2013)(Groothuis, 2016; Stahel, 2019)Also, the public sector could assume
521 directly these value-preservation tasks, or encourage the creation and development of
522 associations and/or cooperatives for this purpose (Coraggio and Arancibia, 2014; Martínez Alier
523 and Roca Jusmet, 2013).

524 A third issue that arises from the analysis concerns the participation of the sector of repair and
525 maintenance of motor vehicles, which involves nearly 40% of all the paid and unpaid
526 employment of the activities related to CE. Although this sector comprises very diverse type of
527 establishments, from large brand agents and fast car-repair centres, to small independent
528 repairers and specialists in windscreens or tyres (ADEME et al., 2018b), the data suggest the
529 prevalence of firms with few or no employees. Some reports point out the relevance of European
530 regulations to promote competition in the vehicle repair sector (European Commission, 2010,
531 2002; European Parliament and Council of the European Union, 2007) in determining the current
532 configuration of the activity (ADEME et al., 2018b; European Commission, 2016). These
533 legislation, which aims at ensuring that all actors have access to technical information and to the

534 original spare parts needed for automotive repair, has resulted in an increase in the relative share
535 of independent repairers and self-employment, at the expense of the so-called 'manufacturer
536 channel', consisting of brand agents and auto dealerships (ADEME et al., 2018b). However, the
537 asymmetry in market power between the few large original equipment manufacturers and the
538 multiple small independent operators, entails high costs of access to technical information for the
539 latter, forcing their inclusion in franchise networks of the major brands (European Commission,
540 2016). As a result, it follows that many of the independent repairers are, in practice, outsourced
541 employees of the original manufacturers, which implies a covert precarious labour relationship
542 (Organization, 2014). In this respect, it may be of interest to encourage the structuring of
543 repairers into independent professional bodies in order to strengthen their position in relation to
544 manufacturers and distributors (ADEME et al., 2018b).

545 Finally, some questions emerge regarding the selection of indicators to monitor progress in
546 socio-economic terms derived from the transition towards CE. Is it enough to account for net job
547 creation in CA? Shouldn't other dimensions linked to social welfare also be incorporated into the
548 analysis? Meeting the three objectives of sustainability (Purvis et al., 2019) implies that
549 environmental improvements cannot come at the cost of a worsening in the distribution of
550 income and life's quality (Dauvergne and LeBaron, 2013). In this regard, it is essential to
551 monitor other relevant variables related to working conditions, such as wages, length and
552 intensity of the working day, type and duration of contracts, access to social security and union
553 representation, equal treatment and opportunities, and learning and professional development
554 prospects, among others (Eurofound and ILO, 2019).

555 With regard to the remaining challenges for future research, efforts should be made to improve
556 the quality of data collected on sectoral economic and labour market characteristics at the level
557 of individual EU Member States. This would allow for a more detailed study of the structural
558 features of CA from a territorial perspective, in order to identify potential disparities in the
559 distribution of the socio-economic effects of the circular economy within the European Union.

560

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579

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770 7. Annex

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772 Table 3: Sectoral structure and economic characterisation of the circular activities (CA). 2016. EU-28.

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Sector	CA group	Total Employment Lw (thou.)	Firm size L/ Firms	Labour productivity		Avg. Wage W/Lw **	Unpaid labour Lnw/L	Labour intensity		Surplus rate GOS/T	
				VA/Lw **	VA/L **			Lw/Gltg **	L/Gltg **		
Total Economy *		123.489	6	100	100	100	13%	100	100	11%	
Circular Activities		3.190	4	79	72	88	21%	177	194	10%	
Repair of fabricated metal products, machinery and equipment (C331)											
	<i>Repair of fabricated metal products (C3311)</i>	Li	78	5	98	95	123	15%	323	332	11%
	<i>Repair of machinery (C3312)</i>	Li	358	5	92	88	109	17%	246	259	12%
	<i>Repair of electronic and optical equipment (C3313)</i>	Li	41	4	106	96	120	21%	282	311	13%
	<i>Repair of electrical equipment (C3314)</i>	Li	61	5	89	85	102	17%	365	380	14%
	<i>Repair and maintenance of ships and boats (C3315)</i>	Lw-Li	90	6	71	73	87	11%	284	279	10%
	<i>Repair and maintenance of aircraft and spacecraft (C3316)</i>	Ki	74	19	124	141	158	1%	100	88	8%
	<i>Repair and maintenance of other transport equipment (C3317)</i>	Lw-Li	72	19	69	77	106	4%	211	190	4%
	<i>Repair of other equipment (C3319)</i>	Lw-Li	14	3	75	70	77	20%	227	246	17%
Waste collection (E381)											
	<i>Collection of non-hazardous waste (E3811)</i>	Lw-Ki	511	26	78	88	91	2%	122	108	13%
	<i>Collection of hazardous waste (E3812)</i>	Lw-Ki	18	10	93	104	91	5%	119	107	12%
Materials recovery (E383)											
	<i>Dismantling of wrecks (E3831)</i>	Lw-Ki	14	6	70	60	75	10%	122	144	9%
	<i>Recovery of sorted materials (E3832)</i>	Ki	160	10	110	119	101	6%	71	66	9%
Maintenance and repair of motor vehicles (G452)											
	<i>Maintenance and repair of motor vehicles (G4520)</i>	Lw-Li	1,168	3	69	59	75	26%	212	247	11%
Sale, maintenance and repair of motorcycles and related parts and accessories (G454)											
	<i>Sale, maintenance and repair of motorcycles and related parts and accessories (G4540)</i>	Li	68 ***	3	91	72	89	32%	206	263	6%
Wholesale of waste and scrap (G4677)											
	<i>Wholesale of waste and scrap (G4677)</i>	Lw-Ki	112	5	86	83	82	16%	123	127	5%

Retail sale of second-hand goods in stores (G4779)											
	<i>Retail sale of second-hand goods in stores (G4779)</i>	<i>Lw-Li</i>	90 ***	2	47 ***	38***	58 ***	35%	292	360	9%
Repair of computers and communication equipment (S951)											
	<i>Repair of computers and peripheral equipment (S9511)</i>	<i>Li</i>	104	3	80	70	93	24%	416	479	12%
	<i>Repair of communication equipment (S9512)</i>	<i>Lw-Li</i>	29	4	65	61	87	19%	424	452	5%
Repair of personal and household goods (S952)											
	<i>Repair of consumer electronics (S9521)</i>	<i>Lw-Li</i>	22	2	64	44	64	41%	372	547	16%
	<i>Repair of household appliances and home and garden equipment (S9522)</i>	<i>Lw-Li</i>	34	2	66	45	66	41%	407	598	17%
	<i>Repair of footwear and leather goods (S9523)</i>	<i>Lw-Li</i>	12	2	67	31	56	59%	368	789	25%
	<i>Repair of furniture and home furnishings (S9524)</i>	<i>Lw-Li</i>	14	2	76	43	67	51%	291	518	22%
	<i>Repair of watches, clocks and jewellery (S9525)</i>	<i>Lw-Li</i>	6	2	59	32	61	54%	391	735	17%
	<i>Repair of other personal and household goods (S9529)</i>	<i>Lw-Li</i>	40	2	66	32	59	58%	220	454	19%

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* Sectors included in Sections B to N plus Division 95 of Section S, NACE Rev. 2 ** Total Economy = 100 *** Data for 2015

SOURCE: Own elaboration on the basis of Eurostat.